



For the Market & Product Management department in Neuwied we are currently looking for a

MARKET MANAGER MEDICAL (F/M/D)

We at Lohmann are on a permanent journey towards making our world smarter. With our more than 1 800 employees at 29 international sites we constantly develop new, industrial, high-tech bonding solutions. Looking back on a success story that is more than 165 years old, we are driven by our instinct for markets and our will to continuously advance our products and processes. We want to build up something new, be innovative and invest in the future. Does this thought bond us? Make an application at Lohmann and write your own part of our history.

Your tasks

- Developing existing customers and acquiring new customers for the medical products sector in close collaboration with field sales
- Identifying new medical applications and possibilities for product development
- Using account management tools to develop and implement suitable customer strategies and business plans
- Putting into practice suitable marketing programs as well as necessary changes to the product and service mix based on your evaluation of product developments and developments among the competition
- Generating and managing business with existing, defined strategic accounts

Your profile

- You hold a degree or have completed formal business management or technical training, or both
- Several years of relevant professional experience in selling complex technical solutions
- Business fluency in German and English
- In-depth knowledge of using CRM and ERP systems
- Willingness to travel (approx. 50 – 60% of work time)
- Strong ability to acquire technical expertise
- Knowledge of the medical product market would be to your advantage

Are you interested?

Then apply online via our website at www.das-verbindet-uns.de

We are looking forward to your application.

